# Hari Hariharan, Chairman & CEO

# Developed Markets (DM) vs. Emerging Markets (EM) Differentiation

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#### Fiscal Deficit as % of GDP

#### Hard-Currency Debt as % of GDP

	2009	2010	2011	
UK	-12.3	-13.4	-11.6	USA
USA	-10	-10	-7.5	Eurozone
Eurozone	-6.6	-7.1	-5.2	UK
Korea	-2.5	-1.9	-0.1	China
Indonesia	-2	-1.6	-1.5	Brazil
Mexico	-2.1	-2.5	-1.5	India
Brazil	-3.2	-1.8	-2.5	Mexico
China	-3	-2.8	-2.7	Russia
Russia	-6.5	-4.2	-3.9	Indonesia
Turkey	-6.5	-5	-4.2	Korea
India	-10.3	-9	-8.5	Turkey

	2009	2010	2011
USA	86.44	97.5	95.7
Eurozone	79.5	84.6	90.9
UK	60.2	71.3	85
China	7.8	7.4	6.5
Brazil	12.3	9.2	8.8
India	19	16.2	14.9
Mexico	20.4	19.4	19.4
Russia	31.5	23.9	21.7
Indonesia	29.5	23.8	21.9
Korea	45.8	36.1	34.4
Turkey	45.2	39.8	40.6

# EM Growth: a World Apart

% yoy	2008	2009	2010		2011	
78 <b>yOy</b>			GS	Consensus*	GS	Consensus*
USA	0.4	-2.4	2.6	3.1	2.4	3.0
Japan	-1.2	-5.0	1.9	1.5	1.6	1.5
Euroland	0.5	-4.0	1.2	1.3	1.9	1.5
υκ	0.5	-4.8	1.8	1.4	3.4	2.2
Europe	0.8	-3.8	1.4	1.4	2.3	1.8
China	9.6	8.7	11.4	9.8	10.0	9.1
India	6.7	6.6	8.2	8.0	8.7	7.9
Brazil	5.1	-0.2	5.8	5.4	5.0	4.5
Russia	5.6	-7.9	4.5	4.1	5.5	4.5
BRICs	7.9	5.1	9.3	8.3	8.7	7.9
Advanced Economies	0.5	-3.1	2.2	2.4	2.5	2.5
World	2.8	-0.7	4.5	4.2	4.7	4.3

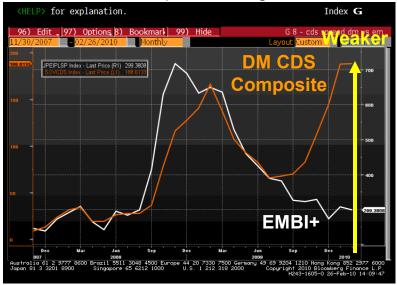
\* Consensus Economics February 2010

Source: GS Global ECS Research

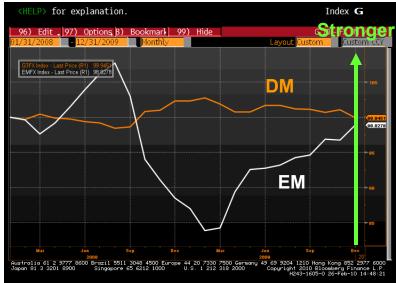
# Emerging Markets vs. Developed Markets Regime Changes

	DM Stable	DM Stressed
EM Stressed	1990's EM riddled with crises	LEH failure
EM Stable	2000's pre-LEH EM outperforms DM	Post-LEH World "Decoupling"

EM Sov' CDS Spreads Recovered post-LEH DM Keeps Widening

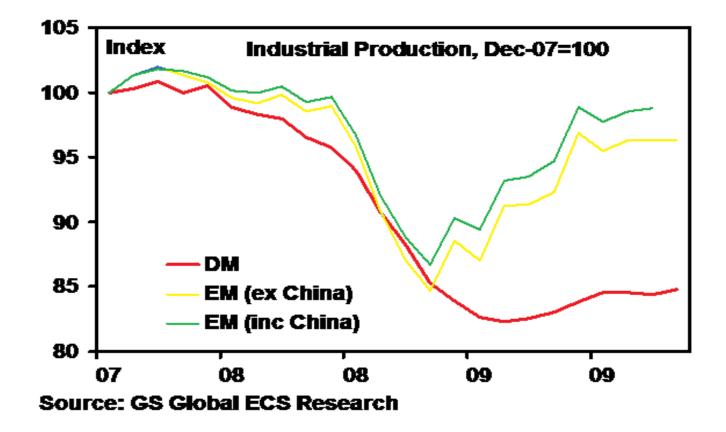


#### EM Trade-weighted FX Recovered post-LEH DM Slightly Weaker

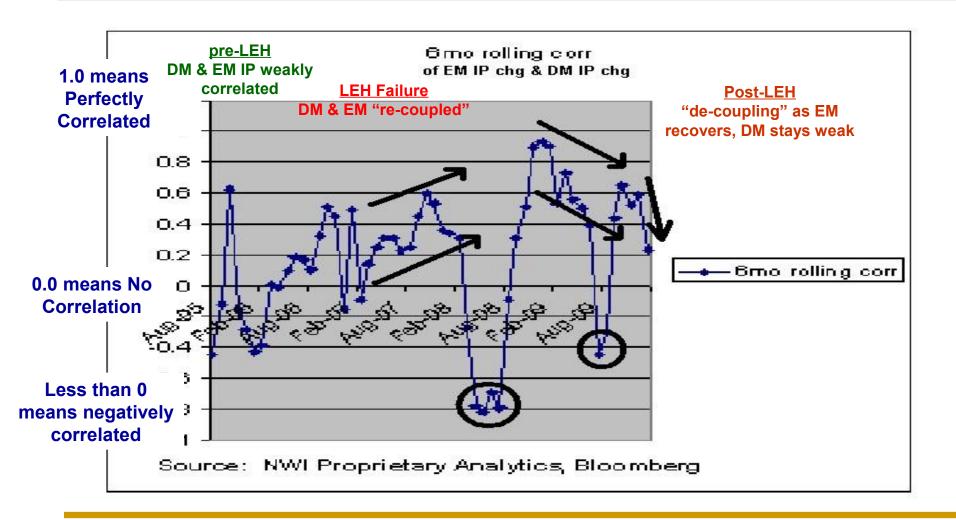


Data source BBG; Analytics NWI Proprietary

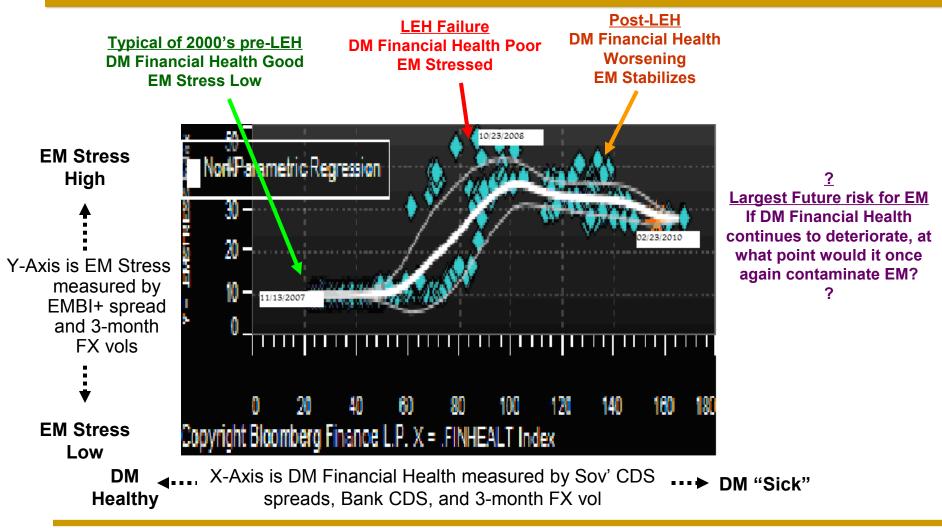
# EM IP: a Green Light for Outperformance



## Shifting Correlations between IP: a New Stage of Decoupling?

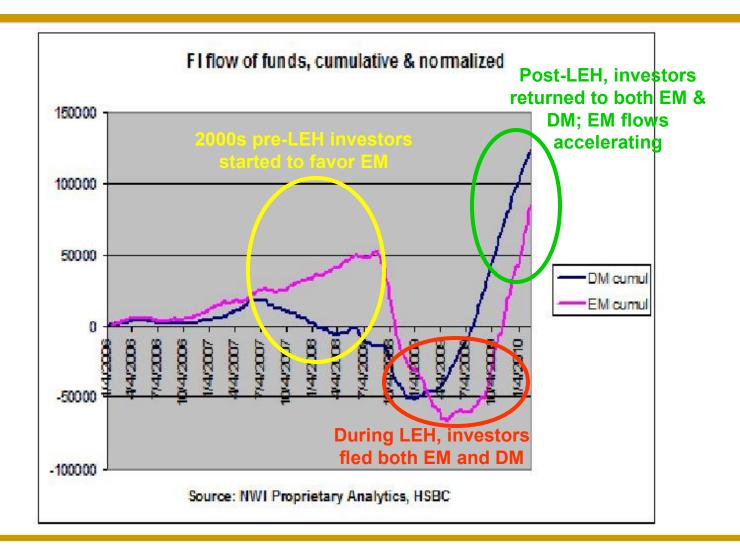


# DM Financial Health vs. EM Stress

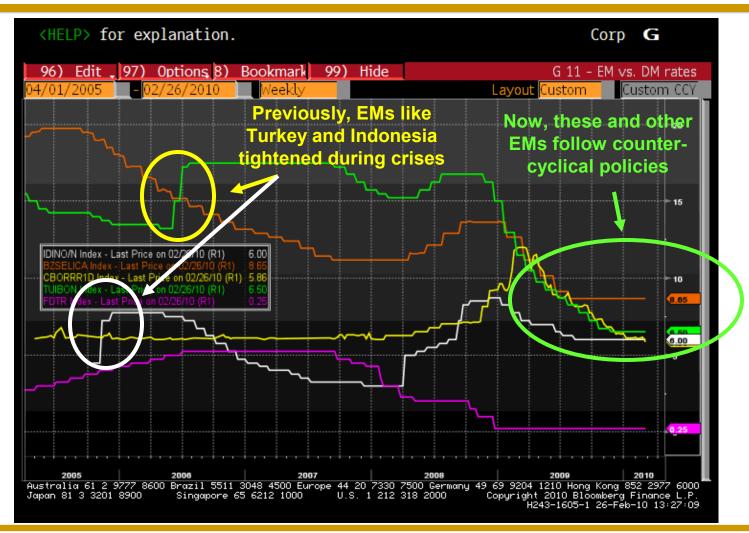


Data source BBG; Analytics NWI Proprietary

# After the Crisis, Cumulative EM flows May Outpace DM



# Credible Countercyclical Monetary Policy EM Policy Rates (Top of Chart) vs. U.S. (Bottom of Chart)



Data source BBG; Analytics NWI Proprietary

# EM Yields (Top of Chart) vs. DM (Bottom of Chart)



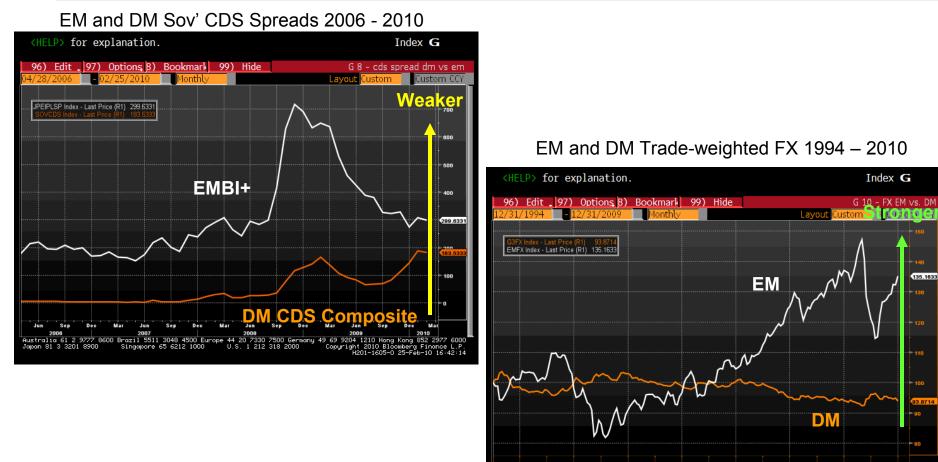
Data source BBG; Analytics NWI Proprietary

# Post Crisis Realignment of Vols: a Brighter Future for EM?



Source: NWI Proprietary Analytics, Bloomberg

# Generational Opportunities in EM FX and Credit



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#### Data source BBG; Analytics NWI Proprietary

# Equities Have Not Decoupled – No Alpha, All Beta? SPX vs. MSCI EM 1996 - 2010



Data source BBG; Analytics NWI Proprietary

# Macro Concerns

- U. S. Economy
- U. S. Politics
- China's Macro Policies
- Europe and Southern Europe

# 2010 Investment Opportunities

- EM Offers Most Exciting Opportunities
  - Regime change of growth from DM to EM
  - EMs now display best macro-economic responsibility and stability
- Credit Differentiation
- Interest Rate Normalization
- Currency Realignment
- Equities to play EM growth