



NATIONAL INSTITUTE OF PUBLIC FINANCE AND POLICY
ROUND TABLE ON PREDATORY PRICING IN THE TELECOM SECTOR
23 May, 2017

AGENDA

10.00 - 10.20 Opening remarks

Ajay Shah, NIPFP

10.20 - 11.20 Ex-ante versus ex-post analysis

New economy, telecom sector and network effects - Ajay Shah, NIPFP

Issues - Smriti Parsheera, NIPFP

Differences in the scope and approach of telecom sector regulators and competition authorities in assessing predatory pricing.

11.20 - 11.40 Coffee/ tea break

11.40 - 1.00 Relevant market(s) and dominance

Issues - Amba Kak and Faiza Rahman, NIPFP

Identifying the relevant market(s) in the telecom sector and tests for determining the existence of significant market power/ dominance in those markets.

1.00 - 2.00 Lunch

2.00 - 3.00 Challenges of testing "below cost" pricing

Issues - Mayank Mishra and Sudipto Banerjee, NIPFP

Methodology and implementation challenges in determining whether a tariff plan is offered at a price that is "below cost".

3.00 - 4.00 How are we faring on competition?

Moderator – Harsha Vardhana Singh, Brookings India

A broader discussion on the current and future challenges of competition in the telecom sector and how the regulatory regime should evolve to address them.
